SW1-TITLE

What is E-Commerce?

E-commerce (electronic commerce or EC) is the buying and selling of goods and services, or the transmitting of funds or data, over an electronic network, primarily the internet. These business transactions occur either as business-to-business, business-to-consumer, consumer-to-consumer or consumer-to-business. The terms e-commerce and e-business are often used interchangeably. The term e-tail is also sometimes used in reference to <u>transactional processes</u> for online shopping.

What is B2B?

This term simply means business-to-business, which is a model that focuses on selling products and services to other companies. Think of it as a supportive enterprise that offers the things other companies need to succeed or get a leg up on the competition. In contrast with the business models, B2B offers the raw materials, parts or services companies need to boost profits, from manufacturing industries to retail environments.

Example/s: IBM, Lenovo

What is C2C?

C2C, or customer-to-customer, or consumer-to-consumer, is a business model that facilitates the transaction of products or services between customers. It is one of four categories of <u>e-commerce</u>, along with <u>B2B</u>(business to business), <u>C2B</u> (customer to business) and B2C (business to customer).

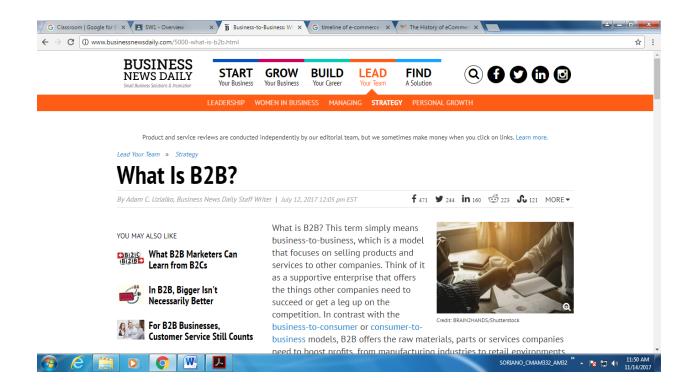
Example/s: Amazon, Ebay

PART2



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